



Università degli Studi di Siena

III Workshop LABSI
on
Experimental Economics: Methods and Applications

16 december 2004
Graduate College S. Chiara
Via Valdimontone, 1
Siena

Organised by

LabSi

EXPERIMENTAL ECONOMICS LABORATORY - University of Siena

Further Information on the *Workshop* can be obtained from:

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Provisional Schedule:

8.30 Introduction to the Workshop

8.40 – 9.50 Session 1. Laboratory Methods

The cognitive illusion controversy: a methodological debate in disguise that matters to economists
Andreas Ortmann

Estimation of separable representations in psychophysical experiments
Michele Bernasconi - Christine Choirat - Raffaello Seri

Discussant: Luigi Mittone

9.50- 10.50 Session 2. Individual Decision Making

The effects of scarcity on children's behavior
Luigi Mittone

Preferences and satisfaction in a bargaining game
Angela Ambrosino - Marco Novarese

Discussant: Carmela Di Mauro

10.50 - 11.00: Coffee Break

11.00 – 12.30 Session 3. Gender Economics and Discrimination

The Persistence of Discrimination: a View from the LAB
Antonio Filippin

Gender effect in a centipede game: an experimental test
Gianna LoTito - Anna Maffioletti

Experimenter bias across gender differences
Alessandro Innocenti - Maria Grazia Pazienza

Discussant: Andreas Ortmann

12.30 - 13.30 Session 4. Public Goods

How different punishment technologies can affect team contribution. An experiment
Luigi Luini

On the effects of obligations in public goods games: theory and experimental evidence
Roberto Galbiati - Pietro Vertova

Discussant: Michele Bernasconi

13.30 - 14.30: Lunch Break

14.30 -15.30 Session 5. Industrial Organization

The coherence of firm's behaviour under technological and market uncertainty: an experimental analysis
Carmela Di Mauro - Grazia D. Santangelo

Voluntary R&D cooperation in experimental duopoly markets
Sigrid Suetens

Discussant: Mauro Caminati

15.30 – 17.00 Session 6. Coordination Problems

Revealing the depth of reasoning in p-beauty contest games
Patrizia Sbriglia

PhantasyMarket: The Value Added of Reputation in Economic Transactions
Jordi Sabater - Mario Paolucci - Rosaria Conte

Drift and Equilibrium Selection with Human and Virtual Players
Roberto Burlando - Mauro Caminati - Alessandro Innocenti - Roberto Ricciuti

Discussant: Anna Maffioletti

17.00 – 18.00 Session 7. Social Preferences

Transfers and Altruistic Punishments in Third Party Punishment Game Experiments
Stefania Ottone

Social preferences in relational contexts
Francesca Marzo - Ya'akov Gal - Barbara Grosz - Avrom Pfeffer

Discussant: Luigi Luini

Participants and their affiliations:

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